

Giancarlo Traniello

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PROFESSIONAL SUMMARY

Motivated business student with a strong interest in sales, marketing, and entrepreneurship. Skilled in communication, customer engagement, and relationship building. Proven ability to adapt quickly, manage multiple responsibilities, and contribute to team success in fast-paced environments.

SKILLS

Communication & Persuasion • Customer Service • Relationship Building • Time Management • Multitasking • Team Collaboration • Sales Techniques

EXPERIENCE

GDI Contracting LLC – Las Vegas, NV

Co-Founder | March 2025 – Present

- Co-founded a business pursuing federal contracts, demonstrating leadership and initiative.
- Developed proposals and pricing strategies to compete for contracts.
- Communicated with subcontractors, strengthening negotiation and relationship skills.
- Gained experience in business development and operations.

Halloween Town Pumpkin Patch – Las Vegas, NV

Ride Operator / Sales Associate | Sept 2021 – Nov 2021

- Delivered strong customer service and created a positive guest experience.
- Used sales techniques to increase game participation and revenue.
- Managed multiple tasks including safety and customer interaction.

EDUCATION

University of Nevada, Reno – Reno, NV

B.S. Business Management (In Progress), Expected 2029

Palo Verde High School – Las Vegas, NV

High School Diploma, 2025

CERTIFICATIONS

American Red Cross – First Aid/CPR/AED (Valid until July 2026)